

**THE UNIVERSITY OF TOLEDO
FEDERAL CREDIT UNION**
CELEBRATING 50 WONDERFUL YEARS!

2013
**ANNUAL
REPORT**



ANNUAL MEETING
FRIDAY, MAY 9, 2014

A MESSAGE FROM THE

Dear Credit Union Members,

This past year was a challenging year based on the continued economic troubles on both the national and state levels. The Board of Directors and Staff of your University of Toledo Federal Credit Union (UTFCU) would like to take this time to thank all of you for your continued support. At UTFCU, our membership continues to be strong because of our reputation for offering safe investment programs and practical financial services to our members. Our membership is the backbone to our success. The more active our members are with our services and benefits, the more successful we are as a credit union.

During the year we continued to market our Loan Specials, and with your support we were able to maintain our Loan volume. We are continuing to develop new programs to help our members with their financial needs and their financial planning. We are also pleased to continue our Scholarship Awards. For the past seven years we have offered \$5,000 in Scholarships to members who qualify. Our Scholarship committee has found a significant increase in applicants each year. Last year's winners were Kristen Marciniak (\$2,500), Sean Hickey (\$1,500) and Siedah Munerlyn (\$1,000).

Our Online Banking and Bill Pay Program, which offers our members the ability to access their accounts and pay bills directly from their computers at home or office also continues to grow.

These services have been a great success. We began to offer e-statements in 2006, which allow you to get your monthly statements on-line and serve as an eco-friendly alternative to paper statements, as well as reducing the cost of processing for the Credit Union. Also, did you know that the Credit Union

CHAIRMAN OF THE BOARD

continues to waive the \$3.00 monthly service charge on checking accounts, if you sign up for e-statements?

Another new service established last year was Shared Branching. This service allows our members greater access and enables them to utilize various branches not only locally but nationally to conduct their daily needs.

Our VISA card members have also gained the opportunity to earn ScoreCard Reward points on qualifying purchases. The reward points accumulate per transaction and can then be used towards merchandise or travel expenses.

As we work together to ensure that these important gains are not short-lived, we must continue to monitor and respond to the forces that impact our presence in the financial community. Looking ahead, we anticipate new product and service enhancements that will offer our members better and easier accessibility to their accounts.

On behalf of your Board of Directors, we thank you for the opportunity to serve you and for your support over the past 50 years. Remember, you the members, are responsible for our success. Together we will meet the upcoming challenges.

Respectfully Submitted,

Geoffrey Tracy, Chairman of the Board
University of Toledo Federal Credit Union

UNIVERSITY OF TOLEDO 2013 FINANCIAL

ASSETS

Loans	\$ 23,576,881
VISA Loans	\$ 2,343,525
Allowance for Loan & Lease Loss	\$ (191,657)
Cash & Cash Equivalents	\$ 3,801,801
Investments	\$ 31,021,198
NUCA Capitalization	\$ 549,075
Accrued Interest Loans	\$ 50,142
Fixed Assets	\$ 457,905
Prepaid Expenses	\$ 101,380
Accrued Income Investment	\$ 40,115
Other Assets	\$ 39,927
Credit Union Owed Life Insurance	\$ 2,071,529
Total Assets	\$ 63,861,821

LIABILITIES - EQUITY

Total Liabilities	\$ 156,080
Shares & Clubs	\$ 26,031,634
Share Certificates	\$ 6,102,274
Money Market Shares	\$ 11,371,137
Drafts	\$ 7,025,080
IRA	\$ 2,676,035
IRA Certificates	\$ 3,217,916
Regular Reserves	\$ 1,051,831
Undivided Earnings	\$ 6,223,668
Investment Valuation Reserve	\$ 6,166
Total Liabilities - Equality	\$ 63,861,821

STATISTICAL INFORMATION

Number of Member Accounts		6,897
Loans made in 2013:	745 for	\$ 9,309,891

FEDERAL CREDIT UNION

AL STATEMENT

INCOME

Interest on Loans	\$ 1,246,308
Income on Investments	\$ 305,424
Miscellaneous Income	\$ 39,206
Interchange Income	\$ 103,167
Draft Income	\$ 210,113
Debit Income	\$ 102,022
Life Insurance Policy Income	\$ 71,529
Gross Income	\$ 2,077,769

EXPENSES

Wages	\$ 641,790
Employee Benefits	\$ 211,537
Building Expense	\$ 98,072
Education & Promotion	\$ 35,425
Loan Servicing	\$ 196,177
Professional & Outside Service	\$ 172,386
Members' Insurance	\$ 28,717
Provision for Loan & Lease Losses	\$ 125,000
Federal Supervision	\$ 13,911
Debit Card Expense	\$ 170,723
Annual Meeting	\$ 6,000
Office Operation	\$ 243,121
Conferences & Travel	\$ 10,183
Drafts	\$ 3,536
Total Expenses	\$ 1,956,578

TOTAL NET INCOME

Dividends	\$ 135,121
Net Income	\$ (13,931)

2013-2014 BOARD OF DIRECTORS

The University of Toledo Federal Credit Union has served the faculty, staff, physicians, students, Alumni Association members, and families of The University of Toledo and the University of Toledo Medical Center since 1964.

<u>Board Members</u>	<u>Term Expires</u>
Geoffrey Tracy, Chairman	2014
John Boening, Vice Chairman	2016
Patricia Besner, Secretary	2016
William Logie	2014
Kellie McGilvray	2014
Katie Wagner	2015
Kurt Zimmerman	2015

<u>Supervisory Committee</u>	<u>Operations Management</u>
Pam Beck, Chairman	Steve Wagner, CEO
Grace Brown	
Tom Kowalski	
Dwight Stewart	

ONLINE STATISTICS

Once again, the University of Toledo Federal Credit Union's Online Banking and services grew throughout the year. We have been continuing to encourage members to sign up for Online Banking. Online Banking is a convenient and easy-to-use service that allows members to check account balances, make loan payments and account transfers, view e-statements, e-newsletters and more. This has allowed the credit union to reach our members in a more efficient and "green" manner.

UT FEDERAL CREDIT UNION COMPARATIVE STATEMENTS

	<u>2011</u>	<u>2012</u>	<u>2013</u>
Number of Member Accounts	6,854	6,919	6,897
Total Assets	\$59,382,178	\$61,491,441	\$63,861,821
Shares & Clubs	\$22,437,865	\$24,593,816	\$26,031,634
IRA	\$5,261,629	\$5,305,181	\$5,893,951
Drafts	\$6,396,508	\$6,677,924	\$7,025,080
Money Market Checking	\$11,546,115	\$11,646,477	\$11,371,137
Share Certificates	\$6,302,029	\$5,826,395	\$6,102,274
Loans	\$20,442,993	\$21,706,088	\$23,576,881
Visa Loans	\$2,103,353	\$2,122,273	\$2,343,525
Gross Income	\$2,296,495	\$2,131,596	\$2,077,769
Expenses	\$1,850,522	\$1,958,862	\$1,956,578
Dividends	\$251,793	\$146,157	\$135,121
Net Income	\$194,180	\$26,577	\$(13,931)
Regular Reserves	\$1,051,831	\$1,051,831	\$1,051,831
Undivided Earnings	\$6,211,023	\$6,237,599	\$6,223,668
Interest Refunded	\$20,766	\$10,404	-

AGENDA

1. Welcome
2. Introduction of Board Members
3. Introduction of Staff
4. Last Year's Minutes
5. Treasurer's Report
6. Motion to Pay All Annual Meeting Expenses
7. Election Results
8. Motion to Destroy Ballots
9. Scholarship Results
10. Close of Business
11. Dinner
12. Raffles/Prizes

We would appreciate if you could please fill out the survey located on your table so that we can continue to make the Annual Meeting a great event for our members.